

Segment reporting/Part of the Notes to the consolidated financial statements

Group areas	Western and Southern Europe		Northern and Eastern Europe-Central Asia		North America	
	2020	2021	2020	2021	2020	2021
€m						
External revenue	4,910	5,503	2,830	3,058	4,617	4,551
Inter-Group areas revenue	50	55	23	25		0
Revenue	4,960	5,557	2,854	3,084	4,617	4,551
Change to previous year in %		12.0 %		8.1 %		-1.4 %
Result from equity accounted investments (REI)	29	41	28	79	53	50
Result from current operations before depreciation and amortisation (RCOBD)	859	937	718	737	1,019	1,042
as % of revenue (operating margin)	17.3 %	16.9 %	25.2 %	23.9 %	22.1 %	22.9 %
Depreciation and amortisation	-396	-377	-192	-193	-366	-321
Result from current operations	463	561	526	544	653	722
as % of revenue	9.3 %	10.1 %	18.4 %	17.6 %	14.1 %	15.9 %
Additional ordinary result						
Earnings before interest and taxes (EBIT)						
Capital expenditures ²⁾	296	426	160	172	281	499
Segment assets ³⁾	5,183	5,219	2,631	2,684	8,431	8,394
RCOBD as % of segment assets	16.6 %	18.0 %	27.3 %	27.5 %	12.1 %	12.4 %
Number of employees as at 31 December	15,250	15,040	11,097	11,101	8,585	7,637
Average number of employees	15,128	15,087	11,199	11,144	9,069	8,922

1) Reconciliation includes:

- a) intra-Group revenues = eliminations of intra-Group relationships between the segments
- b) results from current operations before depreciation and amortisation / depreciation from corporate functions
- c) additional ordinary result and earnings before interest and taxes

2) Capital expenditures = in the segment columns: cash effective investments in property, plant and equipment as well as intangible assets;
in the reconciliation column: cash effective investments in non-current financial assets and other business units

3) Segment assets = property, plant and equipment as well as intangible assets

	Asia-Pacific		Africa-Eastern Mediterranean Basin		Group Services		Reconciliation ¹⁾		Continuing operations	
	2020	2021	2020	2021	2020	2021	2020	2021	2020	2021
	2,978	3,098	1,735	1,837	535	672			17,606	18,720
	20	28	30	73	475	749	-599	-930		
	2,998	3,126	1,765	1,909	1,010	1,421	-599	-930	17,606	18,720
		4.3 %		8.2 %		40.7 %				6.3 %
	147	163	16	19	4	4			279	356
	694	670	451	490	24	30	-57	-33	3,707	3,875
	23.1 %	21.4 %	25.5 %	25.7 %	2.3 %	2.1 %			21.1 %	20.7 %
	-248	-234	-109	-106	-4	-1	-29	-29	-1,344	-1,261
	446	435	342	384	20	30	-86	-61	2,363	2,614
	14.9 %	13.9 %	19.4 %	20.1 %	1.9 %	2.1 %			13.4 %	14.0 %
							-3,678	481	-3,678	481
							-1,315	3,095	-1,315	3,095
	133	208	95	109	4	6	98	180	1,067	1,599
	3,984	4,103	1,532	1,601	1	1			21,763	22,002
	17.4 %	16.3 %	29.4 %	30.6 %	>100 %	>100 %			17.0 %	17.6 %
	12,629	12,460	5,174	4,886	388	85			53,122	51,209
	12,866	12,613	5,236	5,043	421	93			53,920	52,902